



# Republic of Côte d'Ivoire

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## Global Investor Call

December 2024

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**1** **Overview:** Key credit highlights and recent developments

**2** **Deep-dive:** Tangible progress made on fiscal consolidation

**3** **Financing strategy outlook:** what to expect in 2025

# Key credit highlights and recent developments (1/2)



## Deep-dive in section 2



Tangible progress made on revenue-based fiscal consolidation



- **Revenue-based fiscal consolidation is on track:** the fiscal deficit is projected to reduce to 4% of GDP in 2024, down from 6.8% in 2022 and 5.2% in 2023
- **The 2025 budget has been established around a 3% deficit target**, on the back of further revenue measures, in line with the WAEMU target
- **As a result, debt sustainability has improved**, and the IMF has confirmed Côte d'Ivoire's risk of debt distress as "moderate".



Completion of the 3<sup>rd</sup> Review of the EFF/ECF and the 2<sup>nd</sup> Review of the RSF



- **The IMF Executive Board completed the 3<sup>rd</sup> Reviews of the EFF/ECF and 2<sup>nd</sup> Review of the RSF on December 11<sup>th</sup>**, enabling an immediate disbursement of US\$ 808.5m.
- **Côte d'Ivoire's performance has been strong:** all performance criteria, structural benchmarks and reform measures have been met or implemented.
- **Côte d'Ivoire's economy continues to display resilience:** further buoyant growth (proj. **6.1% in 2024** and **6.3% in 2025**) is expected over the near to medium term, driven by the recovery of agricultural production and strong extractive industries activity. Moreover, inflation continues to moderate, and the financial sector remains sound. Fiscal and external imbalances have been steadily receding since 2023.



First "Debt for Development" Swap for Côte d'Ivoire



- **Côte d'Ivoire is finalizing the execution of the first "Debt for Development" swap backed by the World Bank under a Policy-Based Guarantee program (PBG)** on a €400m commercial loan, providing a first-loss guarantee on €240m (eq. 60% of the principal amount). This transaction will imply the refinancing of costly external loans and free up €330m over five years, with lifetime savings of at least €60m in NPV terms
- **Savings will fund education, supporting the *Programme de Renforcement du Système Éducatif de Base (PRSEB)* program to enhance access to primary education**, learning outcomes, and performance-based management in the education sector


# Key credit highlights and recent developments (2/2)



 Risk Awards 2025:  
Côte d'Ivoire's  
Sovereign Risk  
Manager of the year



- In November 2024, Côte d'Ivoire's DGF was named "Sovereign Risk Manager of the Year" by Risk.net, joining past winners like Greece (2024), Italy (2022) and Saudi Arabia (2018), reinforcing its global credibility
- The award highlights the success of the \$2.6 billion Eurobond issued in January 2024 and achievements in ESG finance and investor relations, alongside credit upgrades from Moody's (Ba2) and S&P (BB) in 2024

 S&P Global  
Ratings Upgraded from  
BB- to BB



- On October 18, 2024, the international rating agency Standard & Poor's decided to **upgrade the credit rating of the Republic of Côte d'Ivoire, from BB- (Positive Outlook) to BB (Stable Outlook)**
- This decision, which materializes the positive outlook granted in May 2024, reflects Standard & Poor's appreciation **of the significant economic and fiscal progress made by Côte d'Ivoire in recent years, and the agency's strong confidence in the country's short- and medium-term growth and deficit reduction prospects**

 ENDEAVOUR  
MINING Discovery of a "world-  
class" gold deposit



- In November 2024, Endeavour Mining announced the discovery of a world-class gold deposit in **Tanda, Northeast Côte d'Ivoire**, with estimated reserves of 150 tons and an annual production capacity of 11 tons, further solidifying the country's attractiveness to investors
- This discovery, following a 155.5-ton reserves found in May 2024, positions Côte d'Ivoire as a rising regional gold powerhouse, with national output projected to increase from 50 tons in 2023 to 54 tons in 2025

# Recent regional economic and political developments



## Key regional economic indicators



**Reserves in month of imports<sup>2</sup>**

**4.1**  
as of end Q2 2024

WAEMU reserves are expected to reach 5,1 months by end 2025 from 4,1 months as of end Q2 2024 according to BCEAO due to the increase in hydrocarbon exports resulting from the rise of production in Côte d'Ivoire, Niger, and Senegal

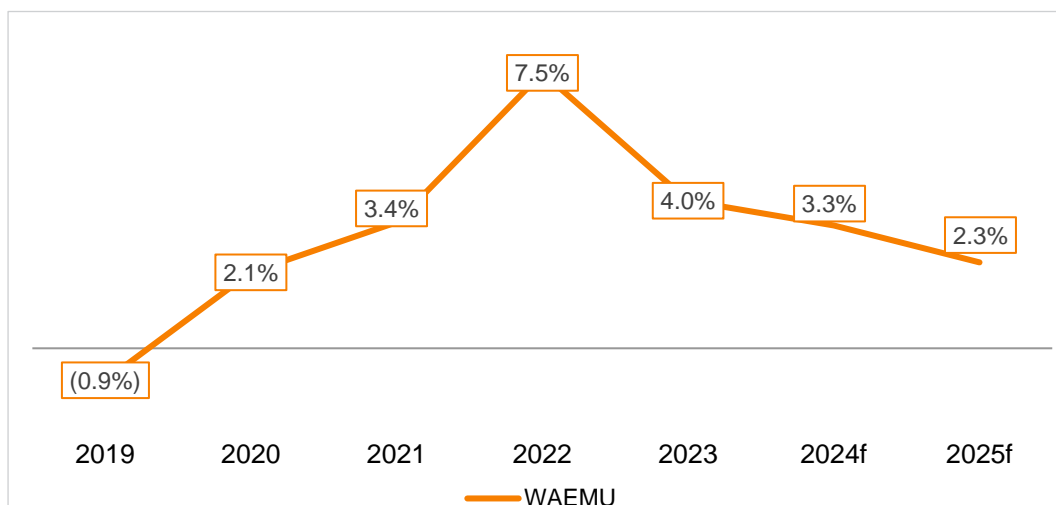


**Current Account deficit**

**5.1%<sup>4</sup>**  
In 2024

Côte d'Ivoire current account deficit is projected to decline significantly, from 5.1% in 2024 to 1.7% in 2025. This is expected to play a leading role in the reduction of WAEMU current account deficit which is expected to decline from 6.3%<sup>5</sup> in 2024 to 3.4%<sup>5</sup> in 2025

Average inflation in the WAEMU (p.a., 2019-2025)<sup>1</sup>



## Recent regional developments



**Alliance of Sahel States<sup>3</sup>**

- ECOWAS countries acknowledged the decision from Mali, Niger and Burkina Faso to withdraw from the bloc starting from January 2025
- ECOWAS authorities have set a six-month transitional period (from January 29, 2025, to July 29, 2025) leaving doors open for the three countries, whilst diplomatic engagements are maintained
- AES member countries have already reaffirmed their commitment to preserving the free movement of goods and people, and to date they have shown no intention of exiting the WAEMU zone



**Monetary policy development**

- On December 5, the BCEAO has decided to keep its main key interest rate at 3.5%, unchanged since late 2023
- This decision reflects a cautious stance as inflation remains above the 3% target for WAEMU zone, although inflation has been successfully contained since 2023

Note: 1. IMF World Economic Outlook (October 2024) ; 2. BCEAO report (September 2024) ; 3. Final communique ECOWAS Sixty-Sixth Ordinary Summit (December 16, 2024) 4. IMF Board Approval Press Release (December 2024) 5. IMF World Economic Outlook (October 2024) – WAEMU countries GDP-weighted average  
Sources: BCEAO; IMF



1 **Overview:** Key credit highlights and recent developments

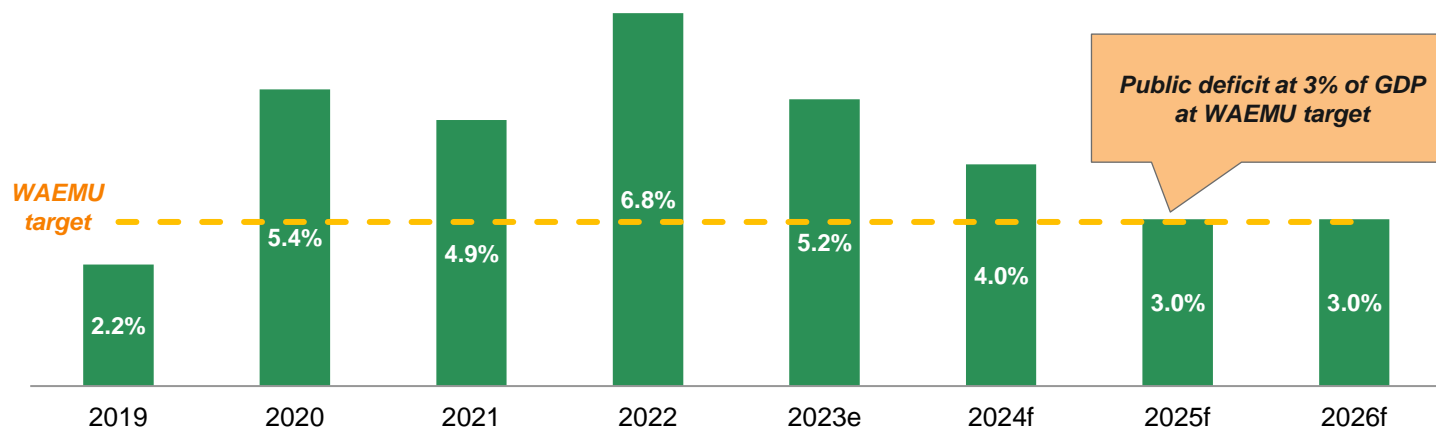
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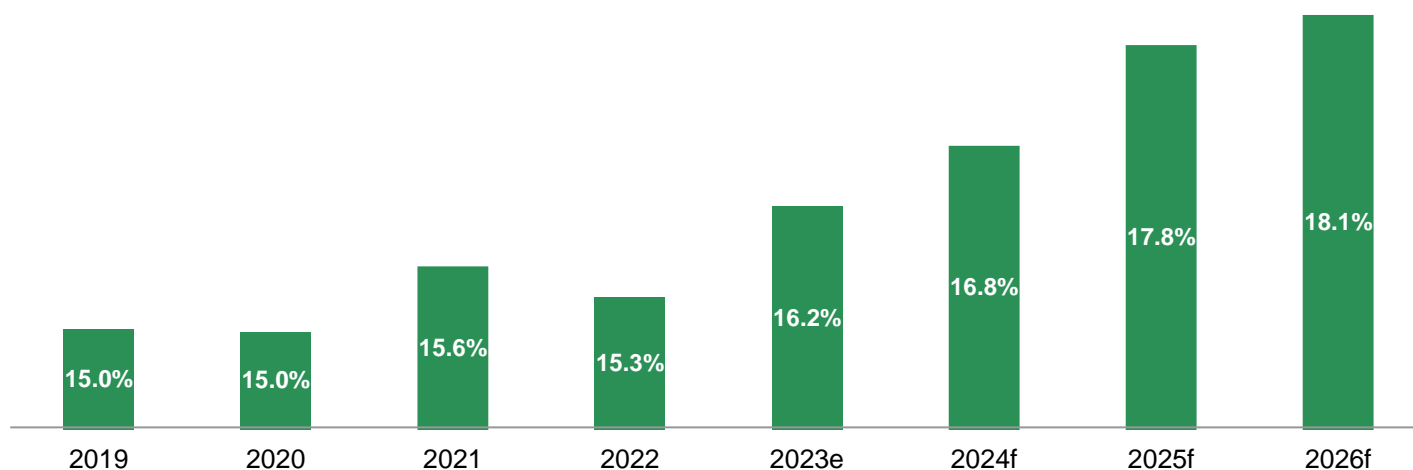
# Robust revenue growth supports the return to a 3% deficit by 2025



## Public deficit (% of GDP)<sup>1</sup>



## Budget Revenues inc. grants (% of GDP)<sup>1</sup>



## Overview of 2025 budget law

- **Public deficit has been decreasing since 2022 from 6.8% to a forecast at 4.0% of GDP for 2024** confirmed by the latest IMF Board Approval of December 11, 2024
- **The government plans to reduce the budget deficit to 3% of GDP by 2025**, in line with WAEMU standards, while supporting a sustainable growth trajectory by:
  - Intensifying the mobilization of domestic revenues
  - Controlling operating expenses
  - Supporting key sectors of the economy
  - Promoting poverty and inequality reduction
- The budget aims to strengthen and consolidate the dynamism of the national economy – the authorities **project a GDP growth rate of 6.3% in 2025**

**Note 1.** IMF Board Approval Press Release (December 2024)  
**Source:** IMF Board Approval Press Release (December 2024)

# Revenue based fiscal consolidation: Breakdown of tax revenue drivers



Côte d'Ivoire's tax revenues breakdown (XOF bn) <sup>1</sup>					
XOF bn	2024 budget	2024 estimate	Δ between 2024 estimate and budget	2025 budget	Δ between 2025 and 2024 budget
Corporate Income Tax (exc. oil sector)	866	898	3.7%	1,056	22.0%
Income and Salary Taxes	804	771	(4.1%)	859	6.9%
Value-Added Tax	920	942	2.4%	1,119	21.6%
Import Taxes on Petroleum Products	437	381	(12.8%)	444	1.6%
Import Taxes on General Goods	1,554	1,448	(6.8%)	1,595	2.7%
Export Taxes	494	522	5.6%	790	59.8%
Other Tax Revenues <sup>2</sup>	1,115	1,263	13.2%	1,523	36.6%
<b>Tax Revenues</b>	<b>6,191</b>	<b>6,225</b>	<b>0.5%</b>	<b>7,387</b>	<b>19.3%</b>

## Key takeaways

- **Revenue mobilization will be driven by strong economic growth expected in 2025**, explaining the anticipated increase in VAT and Corporate Income Tax collections (resp. XOF 177 and XOF 158bn increase)
- **Commodity prices are projected to persist, boosting both import and export tax revenues for the Republic** (resp. XOF 211 and XOF 268bn increase)
- **The start of oil production from Baleine and Calao fields will contribute to an increase in oil revenues**, estimated at XOF 41bn

# Overview of specific revenue mobilization measures in 2025



Fiscal Measures		Expected additional mobilisation in 2025	Key takeaways
1	<b>Rationalize tax and customs exemptions</b> Production of cocoa and coffee bags, previously exempt, will be subject to a 9% VAT in 2025	XOF 4.1 bn	<ul style="list-style-type: none"> <li>■ <b>On September 30<sup>th</sup>, 2024, the government proposed the 2025 budget law</b> which aims to increase domestic revenue mobilization as part of efforts to reduce the fiscal deficit to 3% of GDP, in line with WAEMU standards</li> <li>■ <b>Fiscal measures like the rationalization of VAT exonerations on cocoa and coffee bags, and the increase in excise duty on tobacco</b> are part of the government's broader plan to boost fiscal revenues and support key economic sectors</li> </ul>
2	<b>Increase excise duty on tobacco</b> Excise duty on tobacco to rise from 49% to 70%, nearing the community standard of 75% by January 2025	XOF 32 bn	
3	<b>Property tax valuation reform</b> Shift to market value-based property assessments. Applicable tax rate reduced from 1.5% to 1.0%	XOF 21 bn	
4	<b>Capital gains tax increase</b> Increase from 15% to 17% on real estate capital gains	XOF 12.6 bn	
5	<b>Tax on gold exports</b> Introduction of a 4% tax on gold exports, aligning with regional practices	XOF 41.4 bn	

Source: Côte d'Ivoire Authorities (2025 Draft Budget Law)

# Overview of Côte d'Ivoire's key investment projects



- The key investment projects for 2025 are aligned with the National Development Plan (PND) 2021-2025, which emphasizes strong private sector involvement, accounting for 75% of project participation
- Looking ahead, the Republic is in the process of formulating the successor National Development Plan (PND) 2026-2030, which will serve as a strategic framework to guide future economic growth and development initiatives



Source: Côte d'Ivoire Authorities (2025 Draft Budget Law)

# Solid debt fundamentals supported by prudent fiscal policy and a proactive debt management strategy



## Côte d'Ivoire's macro-fiscal situation is sound across all key metrics

**4.0%** Estimated public deficit to GDP in 2024

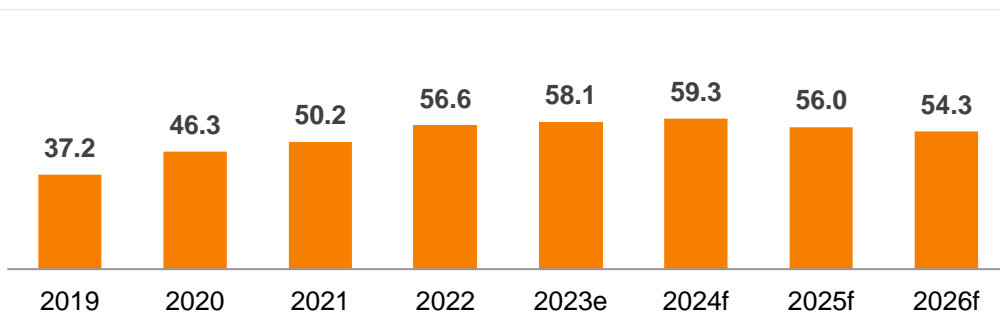
**3.0%** Forecasted public deficit to GDP for 2025, and expected to remain under the WAEMU target of 3.0% in 2026

**58.1%** Public debt to GDP as of December 2023 (**59.3% scheduled for Dec-24 by the IMF**)

**11.5%** Total public debt that is exposed to FX fluctuations at the end of June 2024<sup>1</sup>

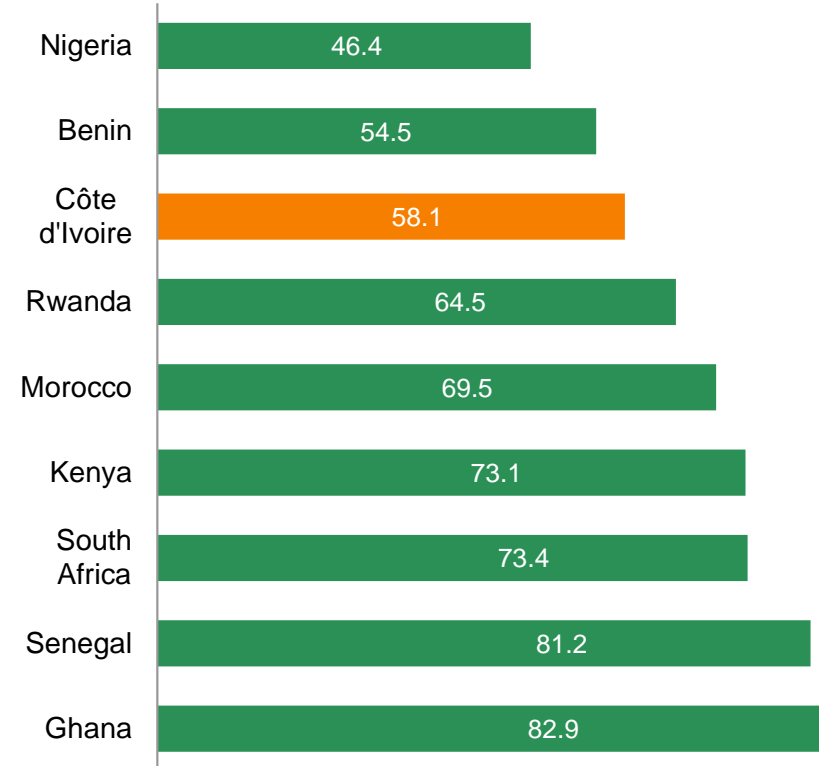
**7.1 years** Weighted average maturity of total public debt portfolio at the end of 2023<sup>1</sup>

Côte d'Ivoire's public debt to GDP, IMF estimates<sup>2</sup> (%)



## Côte d'Ivoire shows one of the lowest public indebtedness levels compared to selected peers

Public debt to GDP Selection of African countries, end-2023 IMF estimates<sup>2</sup> (%)



*In that context, the IMF reaffirmed, in December 2024, the classification of Côte d'Ivoire in « moderate » risk of debt distress as per its DSA analysis*



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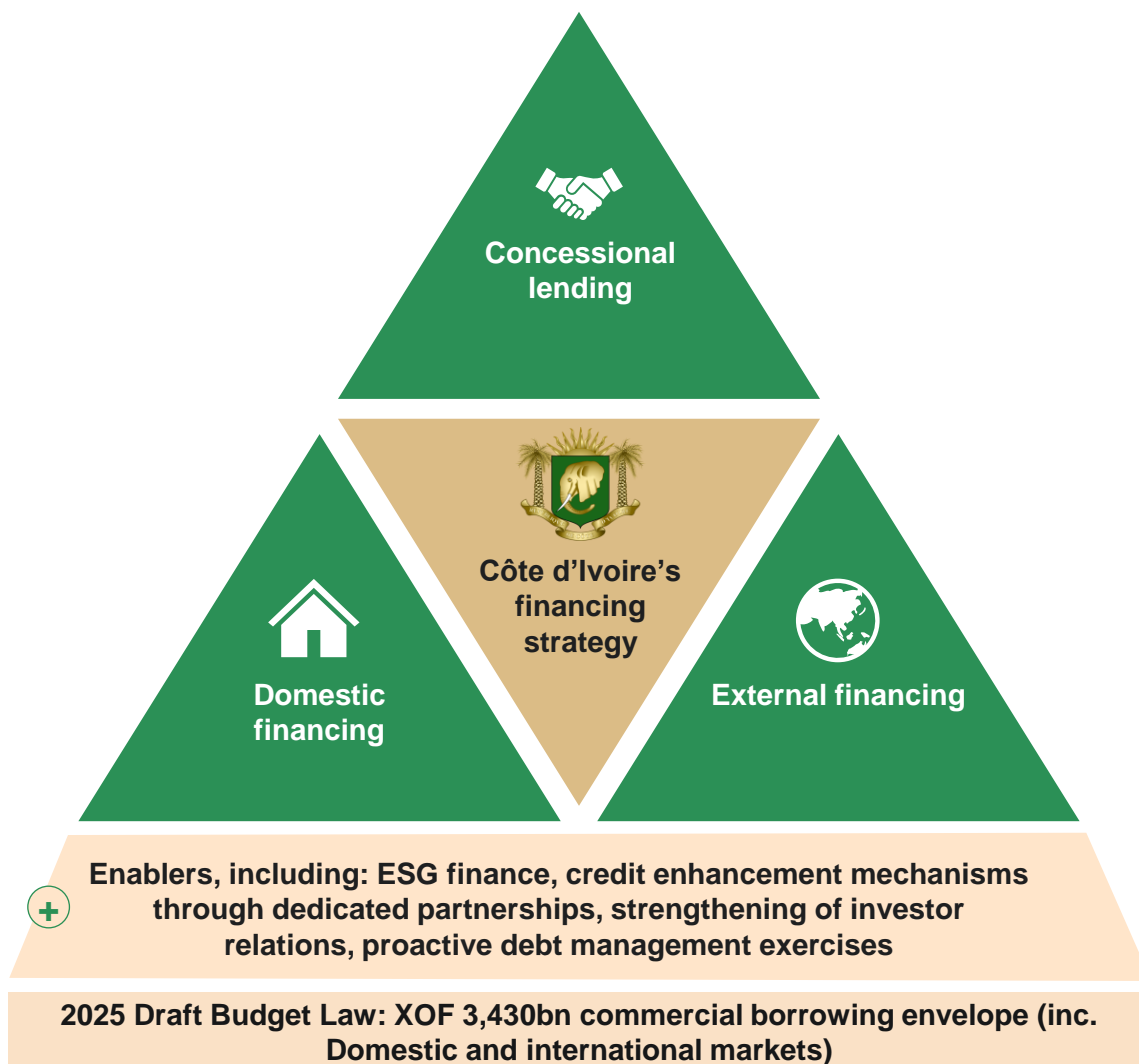
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# Outlook for Côte d'Ivoire's financing strategy in 2025



## A financing strategy articulated around 3 main pillars



## Outlook for Côte d'Ivoire's external financing strategy in 2025

-  **Consider tapping the Eurobond market in case of favourable market conditions**, whilst considering options for proactive LM operations
-  **Explore “blended finance” opportunities** with credit enhancement mechanisms from DFIs including **ESG-labelled instruments** to stay at the forefront of financial innovation
-  **Foster local-currency financing options**, both onshore and offshore, and seeking to enhance foreign investor participation

Thank You

